



Excellence in Delivery

We pride ourselves in offering global delivery options that encompass on-shore, off-shore, and project-based resources. Our goal is to provide the optimal investment option for our clients. With our expertise in BI/DW, SAP Integration and Consulting, Technology Integration and Operations, Talent and Learning Management, Quality Management, and Management Consulting, VIP can offer complete delivery support.

Challenge Boundaries

Companies need to innovate in order to remain competitive in today's rapidly changing markets. As they do so, they often turn to technology to enable new revenue streams or enhance existing ones. These technology solutions can be significant investments in time and resources while also changing the way an organization operates. Selecting a solution that aligns with corporate goals and capabilities, while ensuring a return on investment, can make or break a company's future.

Uncover New Possibilities

Visionary Integration Professionals' Management Consulting solutions challenge boundaries and uncover new possibilities to solve business problems and manage change by balancing the interdependencies of strategy, people, process, and enabling technologies. The solutions deliver optimal results to address today's problems, while aligning with future strategy. VIP's solutions are flexible to meet the goals of a specific initiative for a specific client in any vertical market or sector. VIP offers a full range of Management Consulting solutions that can be tailored to meet each client's unique needs.

About VIP

Established in 1996, VIP is a global technology and outsourcing firm that has provided solutions for over 900 clients in multiple industries as well as Federal, State, and local government. VIP helps companies challenge boundaries and uncover new possibilities to increase productivity, maximize revenue, improve performance, mitigate risk, and reduce costs. With nearly 1,000 staff, VIP offers expertise in Business Intelligence and Data Warehousing, SAP Integration and Consulting, Technology Integration and Operations, Talent and Learning Management, Quality Management, and Management Consulting. VIP's corporate headquarters is located in Folsom, California with offices in Sacramento, Minneapolis, Denver, New York City, DC Metro, Houston, Dallas, and Bangalore, India.



VIP's Management Consulting solutions include the following:

Strategic Planning

When you face the challenge of change, VIP can help create a business or technology strategy that outlines what you want to achieve and how you define and measure success. Together, VIP and its clients turn the strategy into action plans, that when executed, result in reality.

Project Management

Strong project management is one of the vital necessities and key success factors in any project. VIP helps mitigate the risk of project failure by providing the following tailored Project Management solutions to meet the unique needs of its clients: PMO deployment, hands-on project management, earned value definition and management, portfolio management, and project management software implementation.

Organizational Change / Process Improvement

VIP will work with you to layout a structured management plan to adapt the organization to new processes and change. Optimizing your organization and its processes is the key, whether the goal is to improve service, strengthen the bottom line, or reach new levels of maturity.

Business Case Analysis / Feasibility Studies

In today's world of increased oversight and tighter budgets, organizations need to justify technology spending by defining a clear return on investment. VIP can help define a business case or feasibility study with repeatable processes and clear outcomes that save time and better align with the organization's strategic business goals.

Procurement Leadership

If you find yourself needing to procure technology services, software, or hardware, VIP is experienced with best practices, assessments, requirements development, quality management, and strategic alignment of technology with your business objectives.

Assessments / Health Checks

VIP can provide an assessment to pinpoint a project's true status, determine the effectiveness of current processes, identify risks, and ultimately develop a plan of action to help it succeed. VIP can provide an independent assessment and new baseline from which you can measure success or take action.

Oversight, Verification & Validation

VIP offers its clients an independent set of eyes to assess and monitor project health. The services are tailored to generally monitor risks, issues, schedule, and budget and to provide independent assurance that the final product satisfies the system requirements.

HP Mercury BTO Enterprise Services™

VIP helps clients shift their focus from managing IT projects to optimizing business outcomes through the implementation of the HP Mercury Business Technology Optimization Enterprise™ suite of products. Through the implementation of these solutions, our clients manage application change and performance, integrate common dashboard reporting technology, and automate IT processes.

For more information please call (800) 434-2673
or visit us at www.vipconsulting.com

Local County Government Agencies

VIP defined an overall project strategy, testing methodology, and training plan within a complex MQ messaging and .NET-based web environment. VIP delivered Management Consulting services that assessed the health of projects, offered recommendations for tool selection, and defined knowledge transfer objectives. By using VIP's framework, the agencies implemented recommendations to build quality into the development process, to mitigate high risk issues, and to successfully integrate with each other in the new environment.

Major Retailer

VIP conducted a portfolio health check and defined a framework to align the objectives, processes, and methodologies of various projects to improve the bottom line for a large division of a major retailer. By using VIP's framework, a tailored best practices solution that aligned the unique needs of each project was defined. As expected, the primary business outcome was enhanced bottom line performance, along with better coordination of user acceptance, happier end users, and greater alignment of projects within the portfolio.

